

The TJX Companies, Inc.
Q4 FY24 vs FY23 Sales & Margin Comparability Table

	US\$ in Millions			%		Δ bps
	Q4 FY24	Q4 FY23	\$ Change	Q4 FY24	Q4 FY23	TY vs. LY
Total TJX						
<u>Net Sales</u>						
Reported net sales	16,411	14,520	1,891	13.0%		
Foreign currency translation impact	(79)	-	(79)			
Net sales on a constant currency basis	16,332	14,520	1,812	12.5%		
<u>Pre-tax Profit</u>						
Reported pre-tax profit	1,843	1,339	504	11.2%	9.2%	200
Mark-to-market impact of inventory derivatives	23	31	(8)			
Foreign currency translation impact	(8)	-	(8)			
Adjusted pre-tax profit on a constant currency basis	1,858	1,370	488	11.4%	9.4%	200
TJX Canada ⁽¹⁾						
<u>Net Sales</u>						
Reported net sales	1,468	1,297	171	13.2%		
Foreign currency translation impact	3	-	3			
Net sales on a constant currency basis	1,471	1,297	174	13.4%		
<u>Pre-tax Profit</u>						
Reported pre-tax profit	183	162	21	12.5%	12.5%	0
Foreign currency translation impact	1	-	1			
Segment profit on a constant currency basis	184	162	22	12.5%	12.5%	0
TJX International ⁽²⁾						
<u>Net Sales</u>						
Reported net sales	2,101	1,816	285	15.7%		
Foreign currency translation impact	(82)	-	(82)			
Net sales on a constant currency basis	2,019	1,816	203	11.2%		
<u>Pre-tax Profit</u>						
Reported pre-tax profit	174	131	43	8.3%	7.2%	110
Foreign currency translation impact	(9)	-	(9)			
Segment profit on a constant currency basis	165	131	34	8.2%	7.2%	100

⁽¹⁾ TJX Canada segment operates the Winners, HomeSense, and Marshalls Canada chains.

⁽²⁾ TJX International segment operates the TK Maxx and Homesense chains in Europe and the TK Maxx chain in Australia. TK Maxx in Europe operates in the U.K., Ireland, Germany, Poland, Austria and the Netherlands. Homesense operates in the U.K. and Ireland. TJX International operates three e-commerce sites: tkmaxx.com, tkmaxx.de, and tkmaxx.at.

Note: Foreign currency translation only impacts TY to LY comparisons.
Figures may not foot due to rounding.

The Company has used non-GAAP financial measures in this table. Non-GAAP financial measures refer to financial information adjusted to exclude or include, as applicable, from financial measures prepared in accordance with accounting principles generally accepted in the United States (GAAP), items identified in this table. Non-GAAP financial measures used in this table include adjusted pre-tax profit excluding impact of equity divestiture and the following measures on a constant currency basis: net sales, net sales growth, adjusted pre-tax profit, segment pre-tax profit and profit margin. The Company believes that the presentation of adjusted financial measures is useful to investors as it provides additional information on comparisons between periods by excluding certain items that affect overall comparability. The Company uses these non-GAAP financial measures for business planning purposes, to consider underlying trends of its business, and in measuring its performance relative to others in the market, and believes presenting these measures also provides information to investors and others for understanding and evaluating trends in the Company's operating results or measuring performance in the same manner as the Company's management. Non-GAAP financial measures should be considered in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP. The use of these non-GAAP financial measures may differ from similar measures reported by other companies and may not be comparable to other similarly titled measures.

Reconciliations detailing the impact of the extra week on the Company's results and other adjustments can be found in the Investors section of TJX.com.

The TJX Companies, Inc.
Full Year FY24 vs FY23 Sales & Margin Comparability Table

	US\$ in Millions			%		Δ bps
	FY24	FY23	\$ Change	FY24	FY23	FY24 vs. FY23
Total TJX						
<u>Net Sales</u>						
Reported net sales	54,217	49,936	4,281	8.6%		
Foreign currency translation impact	(19)	-	(19)			
Net sales on a constant currency basis	54,198	49,936	4,262	8.5%		
<u>Pre-tax Profit</u>						
Reported pre-tax profit	5,967	4,636	1,331	11.0%	9.3%	170
Impact of equity divestiture	-	218	(218)			
Adjusted pre-tax profit excluding impact of one time items	5,967	4,854	1,113	11.0%	9.7%	130
Mark-to-market impact of inventory derivatives	(8)	16	(24)			
Foreign currency translation impact	8	-	8			
Adjusted pre-tax profit on a constant currency basis	5,967	4,870	1,097	11.0%	9.8%	120
TJX Canada ⁽¹⁾						
<u>Net Sales</u>						
Reported net sales	5,046	4,912	134	2.7%		
Foreign currency translation impact	148	-	148			
Net sales on a constant currency basis	5,194	4,912	282	5.7%		
<u>Pre-tax Profit</u>						
Reported pre-tax profit	715	690	25	14.2%	14.0%	20
Foreign currency translation impact	20	-	20			
Segment profit on a constant currency basis	735	690	45	14.2%	14.0%	20
TJX International ⁽²⁾						
<u>Net Sales</u>						
Reported net sales	6,768	6,215	553	8.9%		
Foreign currency translation impact	(167)	-	(167)			
Net sales on a constant currency basis	6,601	6,215	386	6.2%		
<u>Pre-tax Profit</u>						
Reported pre-tax profit	332	347	(15)	4.9%	5.6%	(70)
Foreign currency translation impact	(12)	-	(12)			
Segment profit on a constant currency basis	320	347	(27)	4.8%	5.6%	(80)

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