

## THE TJX COMPANIES, INC.

### Appendix 1: Reconciliation of GAAP Basis Earnings Per Share from Continuing Operations

	<u>FY09</u>	<u>FY10</u>	<u>FY11</u>
	(53 weeks)		
<b>EPS from continuing operations</b>	<b>\$2.08</b>	<b>\$2.84</b>	<b>\$3.30</b>
<i>YY Growth</i>		%	%
Adjusted for non-operating items:			
<i>Impact of Intrusion(s) Reserve Adjustment</i>	(0.04)	--	(0.02)
<i>Impact of A.J. Wright Closing</i>	--	--	0.21
<i>FIN 48 Tax Adjustment</i>	(0.03)	--	--
<i>Impact of 53d week in fiscal year</i>	(0.09)	--	--
<b>Adjusted EPS from continuing operations</b>	<b><u>\$1.92</u></b>	<b><u>\$2.84</u></b>	<b><u>\$3.49</u></b>
<i>YY Growth (Adjusted basis)</i>		<b>48%</b>	<b>23%</b>

### Appendix 2: Reconciliation of GAAP Basis Earnings Per Share from Continuing Operations

	<u>FY96</u>	<u>FY01</u>	<u>FY06</u>	<u>FY07</u>	<u>FY08</u>	<u>FY11</u>
<b>EPS from Continuing Operations</b>	<b>\$0.07</b>	<b>\$0.90</b>	<b>\$1.45</b>	<b>\$1.65</b>	<b>\$1.68</b>	<b>\$3.30</b>
<i>FY06 Unusual Items*</i>	--	--	(0.12)	--	--	--
<i>Impact of Intrusion(s) Reserve Adjustment</i>	--	--	--	--	0.25	(0.02)
<i>Impact of A.J. Wright Closing</i>	--	--	--	--	--	0.21
<b>Adjusted EPS from continuing operations</b>	<b>\$0.07</b>	<b>\$0.90</b>	<b>\$1.33</b>	<b>\$1.65</b>	<b>\$1.93</b>	<b>\$3.49</b>

	Adjusted	GAAP Basis
<b>3 Year CAGR to FY11</b>	<b>22%</b>	<b>25%</b>
<b>4 Year CAGR to FY11</b>	<b>21%</b>	<b>19%</b>
<b>5 Year CAGR to FY11</b>	<b>21%</b>	<b>18%</b>
<b>10 Year CAGR to FY11</b>	<b>15%</b>	<b>14%</b>
<b>15 Year CAGR to FY11</b>	<b>30%</b>	<b>29%</b>

\* Includes \$0.10 repatriation income tax benefit, \$0.04 correction to deferred tax liability, and FY06 third quarter events which include executive resignation agreements of \$0.01 per share, e-commerce exit costs and operating losses of \$0.01 per share, and hurricane related costs including the estimated impact of lost sales of \$0.01 per share, partially offset by a gain from a Visa/MasterCard antitrust litigation settlement of \$0.01 per share.

### Appendix 3: Reconciliation of Pre-Tax Margin for One-Time Items

	<u>FY06</u>	<u>FY07</u>	<u>FY08</u>	<u>FY09</u>	<u>FY10</u>	<u>FY11</u>
Net Sales from Continuing Operations	15,667	17,104	18,337	19,000	20,288	21,942
<i>A.J. Wright Q4FY11 Net Sales</i>	-	-	-	-	-	279
<b>Adjusted Net Sales from Continuing Operations</b>	<b><u>15,667</u></b>	<b><u>17,104</u></b>	<b><u>18,337</u></b>	<b><u>19,000</u></b>	<b><u>20,288</u></b>	<b><u>21,663</u></b>
Pre-Tax Profit from Continuing Operations	1,036	1,264	1,260	1,451	1,952	2,164
<i>A.J. Wright Q4 Pre-Tax Loss</i>	-	-	-	-	-	141
<i>Intrusion Provision Cost / (Benefit)</i>	-	5	197	(31)	-	(12)
<i>FY06 Unusual Items*</i>	19	-	-	-	-	-
<b>Adjusted Pre-Tax Profit from Continuing Operations</b>	<b><u>1,055</u></b>	<b><u>1,269</u></b>	<b><u>1,457</u></b>	<b><u>1,420</u></b>	<b><u>1,952</u></b>	<b><u>2,293</u></b>
Pre-Tax Margin from Continuing Operations	6.6%	7.4%	6.9%	7.6%	9.6%	9.9%
<b>Adjusted Pre-tax Margin from Continuing Operations</b>	<b>6.7%</b>	<b>7.4%</b>	<b>7.9%</b>	<b>7.5%</b>	<b>9.6%</b>	<b>10.6%</b>

\* Includes approximately \$9M of costs related to executive resignation agreements, e-commerce exit costs and operating losses of approximately \$10M, Visa/MasterCard antitrust settlement of approximately \$9M, and hurricane related costs including impact of estimated lost sales of approximately \$9M.

The Company reports its financial results in accordance with U. S. generally accepted accounting principles (GAAP). However, management believes that certain non-GAAP financial measures used in managing the business may provide users of this financial information with additional meaningful comparisons between current results and results in prior operating periods. Management believes excluding certain items that impact the overall comparability among periods can provide additional information on underlying trends of the business. Management also uses these non-GAAP financial measures in making financial, operating and planning decisions and in evaluating the Company's performance. The Tables here provide supplemental financial data and corresponding reconciliations to GAAP financial measures. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP.

**Appendix 4: Calculation of Free Cash Flow**

(\$ in millions)

	<u>FY07</u>	<u>FY08</u>	<u>FY09</u>	<u>FY10</u>	<u>FY11</u>
Cash Provided by Operating Activities	\$1,213	\$1,375	\$1,155	\$2,272	\$1,977
Less: Property Additions	(378)	(527)	(583)	(429)	(707)
<b>Free Cash Flow</b>	<b>\$835</b>	<b>\$848</b>	<b>\$572</b>	<b>\$1,843</b>	<b>\$1,269</b>

**Appendix 5: Calculation of ROIC \*\***

	<u>FY05</u>	<u>FY06</u>	<u>FY07</u>	<u>FY08</u>	<u>FY09</u>	<u>FY10</u>	<u>FY11</u>
Pre-Tax Profit from Continuing Operations		\$1,036	\$1,264	\$1,260	\$1,451	\$1,952	\$2,164
A.J. Wright Q4 Pre-Tax Loss							141
FY06 Unusual Items*		19					
Segment Interest (Income) / Expense		30	16	(2)	14	40	39
Intrusion Provision Cost / (Benefit)		-	5	197	(31)	-	(12)
Adjusted Pre-tax Profit		\$1,085	\$1,285	\$1,456	\$1,435	\$1,991	\$2,332
Rent Expense	\$713	\$775	\$816	\$876	\$937	\$962	\$1,031
8 Times Rent Expense	\$5,706	\$6,199	\$6,531	\$7,005	\$7,493	\$7,696	\$8,251
Tax Rate							38.1%
<b>Return ((Adjusted Pre-Tax Profit + Rent Expense) x (1 - Tax Rate))</b>		<b>\$1,151</b>	<b>\$1,301</b>	<b>\$1,443</b>	<b>\$1,468</b>	<b>\$1,828</b>	<b>\$2,082</b>
Cash and Cash Equivalents	\$307	\$466	\$857	\$733	\$454	\$1,615	\$1,742
Short-Term Investments	-	-	-	-	-	131	76
Total Cash	\$307	\$466	\$857	\$733	\$454	\$1,745	\$1,818
Long-Term Debt (Includes Current Installments)	\$673	\$783	\$786	\$833	\$758	\$774	\$774
Obligation Under Capital Lease Less Portion Due Within 1 Yr.	26	24	22	20	18	16	13
Obligation Under Capital Lease Due Within 1 Yr.	2	2	2	2	2	2	3
Total Debt	\$700	\$809	\$810	\$855	\$779	\$793	\$790
Shareholders' Equity	\$1,747	\$1,893	\$2,290	\$2,131	\$2,135	\$2,889	\$3,100
Total Capitalization (Shareholders' Equity + Total Debt)	\$2,447	\$2,702	\$3,100	\$2,987	\$2,913	\$3,682	\$3,890
Investment (Total Capitalization - Total Cash + 8 Times Rent )	\$7,846	\$8,435	\$8,775	\$9,259	\$9,953	\$9,633	\$10,323
<b>Average Invested Capital</b>		<b>\$8,140</b>	<b>\$8,605</b>	<b>\$9,017</b>	<b>\$9,606</b>	<b>\$9,793</b>	<b>\$9,978</b>
<b>ROIC (Return / Average Invested Capital)</b>		<b>14%</b>	<b>15%</b>	<b>16%</b>	<b>15%</b>	<b>19%</b>	<b>21%</b>

\* Includes approximately \$9M of costs related to executive resignation agreements, e-commerce exit costs and operating losses of approximately \$10M, Visa/MasterCard antitrust settlement of approximately \$9M, and hurricane related costs including impact of estimated lost sales of approximately \$9M.

\*\* Return on invested capital (ROIC) is defined as pre-tax profit plus rent expense, tax effected as a percentage of average invested capital. The average invested capital is comprised of average total capitalization (shareholders' equity plus total debt) less total cash, plus 8 times rent. ROIC calculation holds FY11 tax rate for all years for comparability purposes.