## The TJX Companies, Inc. Q2 FY19 Sales & Margin Comparability Table

Total TJ
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**Net Sales** 

Reported net sales

Foreign currency translation impact

Adjusted net sales on a constant currency basis

Pre-tax Profit

Reported pre-tax profit

Mark-to-market impact of inventory derivatives

Foreign currency translation impact

Adjusted pre-tax profit

TJX Canada (1
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Net Sales

Reported net sales

Foreign currency translation impact

Adjusted net sales on a constant currency basis

Segment Profit

Reported segment profit

Mark-to-market impact of inventory derivatives

Foreign currency translation impact

Adjusted segment profit

	TJ)	⟨ Inte	ernati	ional	(2)
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Net Sales

Reported net sales

Foreign currency translation impact

Adjusted net sales on a constant currency basis

Segment Profit

Reported segment profit

Mark-to-market impact of inventory derivatives

Foreign currency translation impact

Adjusted segment profit

	US\$ in Million	IS.
Q2 FY19	Q2 FY18	\$ Change
9,331	8,358	973
<u>(47)</u>	<u>0</u>	<u>(47)</u>
9,284	8,358	926
<u>TY</u>	<u>LY</u>	\$ Change
993	892	101
0	35	(35)
<u>(3)</u>	<u>0</u>	<u>(3)</u>
990	927	63

Q2 FY19	<u>%</u> Q2 FY18
<u>TY</u> 10.6%	<u>LY</u> 10.7%
10.6%	10.7%
10.7%	11.1%

US\$ in Millions			
Q2 FY19	Q2 FY18	\$ Change	
938	832	106	
<u>(12)</u>	<u>0</u>	<u>(12)</u>	
926	832	94	
<u>TY</u>	<u>LY</u>	\$ Change	
139	83	56	
3	38	(35)	
<u>(2)</u>	<u>0</u>	<u>(2)</u>	
140	121	19	

Q2 FY19	<u>%</u> Q2 FY18
<u>TY</u>	<u>LY</u>
14.8%	10.0%
15.1%	14.6%

	US\$ in Millions	
Q2 FY19	Q2 FY18	\$ Change
1,218	1,085	134
(35)	<u>0</u>	<u>(35)</u>
1,183	1,085	99
<u>TY</u>	<u>LY</u>	\$ Change
49	39	10
(4)	1	(5)
<u>(1)</u>	<u>0</u>	<u>(1)</u>
43	40	4

Q2 FY19	<u>%</u> Q2 FY18
<u>TY</u>	LY
4.0%	3.6%
3.7%	3.6%

Note: Foreign currency translation only impacts TY to LY comparisons.

Figures may not foot due to rounding.

<sup>(1)</sup> TJX Canada operates the Winners, HomeSense, and Marshalls Canada chains.

<sup>(2)</sup> TJX International operates the T.K. Maxx chains in the U.K., Ireland, Germany, Austria, Poland, the Netherlands, and Australia, and the Homesense chain in the U.K. and Ireland.

## The TJX Companies, Inc. First Six Months FY19 Sales & Margin Comparability Table

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**Net Sales** 

Reported net sales

Foreign currency translation impact

Adjusted net sales on a constant currency basis

Pre-tax Profit

Reported pre-tax profit

Mark-to-market impact of inventory derivatives

Foreign currency translation impact

Adjusted pre-tax profit

TJX	Canada (	(1)

Net Sales

Reported net sales

Foreign currency translation impact

Adjusted net sales on a constant currency basis

Segment Profit

Reported segment profit

Mark-to-market impact of inventory derivatives

Foreign currency translation impact

Adjusted segment profit

	US\$ in Millions	
First Six	First Six	
Months	Months	
FY19	FY18	\$ Change
18,020	16,142	1,878
<u>(214)</u>	<u>0</u>	<u>(214)</u>
17,806	16,142	1,664
TY	LY	\$ Change
1,948	1,724	224
(23)	26	(49)
<u>(12)</u>	<u>0</u>	<u>(12)</u>
1,913	1,750	163

First Six Months FY19	% First Six Months FY18
<u>TY</u> 10.8%	<u>LY</u> 10.7%
10.7%	10.8%

	US\$ in Millions	<u></u>
First Six	First Six	
Months	Months	
FY19	FY18	\$ Change
1,792	1,571	221
<u>(47)</u>	<u>0</u>	<u>(47)</u>
1,745	1,571	174
<u>TY</u>	<u>LY</u>	\$ Change
264	186	78
(4)	24	(29)
<u>(7)</u>	<u>0</u>	<u>(7)</u>
253	210	42

First Six Months FY19	<u>%</u> First Six Months FY18
<u>TY</u> 14.7%	<u>LY</u> 11.8%
14.5%	13.4%

TJX	International	(2)
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Ν	let	Sa	les

Reported net sales

Foreign currency translation impact

Adjusted net sales on a constant currency basis

Segment Profit

Reported segment profit

Mark-to-market impact of inventory derivatives

Foreign currency translation impact

Adjusted segment profit

	US\$ in Millions	
First Six	First Six	
Months	Months	
FY19	FY18	\$ Change
2,403	2,041	361
<u>(167)</u>	<u>0</u>	<u>(167)</u>
2,236	2,041	194
TY	<u>LY</u>	\$ Change
90	46	44
(23)	6	(29)
<u>(5)</u>	<u>0</u>	<u>(5)</u>
62	52	10

First Six Months FY19	% First Six Months FY18
<u>TY</u> 3.7%	<u>LY</u> 2.2%
2.8%	2.5%

Note: Foreign currency translation only impacts TY to LY comparisons.

Figures may not foot due to rounding.

<sup>(1)</sup> TJX Canada operates the Winners, HomeSense, and Marshalls Canada chains.

<sup>(2)</sup> TJX International operates the T.K. Maxx chains in the U.K., Ireland, Germany, Austria, Poland, the Netherlands, and Australia, and the Homesense chain in the U.K. and Ireland.